



# EOS Energy Storage: The Zinc-Air Revolution Powering Tomorrow's Grids

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## Why Zinc-Air Batteries Are Shaking Up the Energy Game

lithium-ion has been the prom king of energy storage for years. But here comes EOS Energy Storage, crashing the party with a zinc-air battery technology that's turning heads faster than a Tesla Plaid at a drag race. Their secret sauce? A battery chemistry that uses oxygen from ambient air and cheap, abundant zinc to store energy at half the cost of natural gas peaker plants.

## The Numbers That Make Utilities Drool

While your smartphone battery throws tantrums after 500 cycles, EOS's Znyth(TM) batteries laugh in the face of decay:

- 1200-2700 charge cycles (depending on configuration)
- 30-year operational lifespan - longer than most power plants
- \$0.05/kWh levelized cost, undercutting lithium-ion by 40%

## Grid-Scale Storage's New Heavyweight Champion

Remember when utilities used to play "musical chairs" with fossil fuels during peak demand? EOS is changing that dance. Their containerized EOS Aurora(R) systems are being deployed for:

## Real-World Applications Making Waves

- California's duck curve: Storing excess solar for evening grid support
- Texas microgrids: Providing 4-6 hour backup during extreme weather events
- Wind farm optimization: Smoothing out those gusty power deliveries

A recent project in New York demonstrated 98% round-trip efficiency over 1,000 cycles - performance that's making lithium-ion engineers bite their nails.

## The \$162 Billion Question: Where Does EOS Fit?

With the global energy storage systems (ESS) market projected to hit \$162.3B by 2031 (12% CAGR), EOS is positioning itself as the tortoise in a hare's race. While lithium dominates today's 89% market share, zinc-air's safety profile and cost advantages are winning converts:

Technology



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Cost/kWh  
Cycle Life  
Safety

Lithium-ion  
\$150-\$200  
3,000-5,000  
Thermal runaway risk

EOS Zinc-Air  
\$90-\$120  
1,200-2,700  
Non-flammable

## Utilities' New Best Friend: The 30-Year Battery

Imagine buying a battery that outlives your mortgage. EOS's 30-year lifespan aligns perfectly with utility infrastructure cycles. Duke Energy's pilot project saw 97% capacity retention after 1.5 years of daily cycling - performance that's making CFOs do double takes on ROI models.

## The Chemistry Behind the Magic

Air cathode: Breathes oxygen like a fuel cell  
Zinc anode: Abundant as the pennies in your couch  
Water-based electrolyte: No fire risk, no toxic materials

"It's like comparing a diesel generator to a wind turbine," quips one industry analyst. "Both make electricity, but one belongs to the 21st century."

## Navigating the Energy Storage Minefield

While EOS's technology shines in 4-6 hour duration applications, lithium still rules for short-duration needs. But as renewables penetration crosses 30% in major markets, the need for long-duration storage (8+ hours) creates a \$40B opportunity by 2030 where zinc-air could dominate.

The race isn't without hurdles - supply chain scaling and recycling infrastructure need catch-up. But with



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\$50M in DOE funding and partnerships with Siemens Energy, EOS is building the ecosystem to make zinc-air the "VHS tape" of grid storage.

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