

# CES2.26-A01 Camel Group: Powering Global Energy Solutions

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#### When Batteries Meet Innovation

Ever wondered how your car starts reliably in sub-zero temperatures or why telecom towers never lose power during storms? The answer often lies in advanced battery systems like those developed by Camel Group. As Asia's largest automotive low-voltage battery manufacturer, this Chinese powerhouse has been electrifying industries since 1980.

### **Engineering Energy Resilience**

With 30+ subsidiaries and 400+ product models, Camel Group's technical arsenal includes:

Automotive starter batteries (22.5% gross margin)

Lithium-ion traction systems for EVs

Deep-cycle marine batteries (800CCA models)

Smart energy storage solutions

Their recent Hitec(R) Battery series demonstrates 15% longer cycle life compared to industry averages, according to 2024 field tests in extreme climates.

### Global Chessboard Strategy

The company's 8 manufacturing bases and 3 R&D centers form a technological moat. A 2023 expansion saw:

Malaysian production facility doubling capacity

European HQ inauguration in Stuttgart

North American solar energy partnerships

#### Circular Economy in Action

Camel's closed-loop system turns environmental responsibility into competitive advantage:

98% lead recovery rate from used batteries

4% production cost reduction through recycled materials

Carbon footprint reduced by 30% since 2020

Their Wuhan plant operates like a "battery ecosystem," where old units get reborn as new energy storage solutions within 72 hours.

### **Navigating Regulatory Currents**

When China's 2016 battery tax hike threatened 4% profit margins, Camel's scale allowed:



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45% cost absorption through automation15% price adjustment with OEM partnersMarket share growth to 25% in maintenance segments

Future-Proofing Through R&D

The state-level enterprise technology center drives innovation:

127 patents filed in 2023 alone AI-driven battery health monitoring systems Solid-state battery prototypes under development

Their recent collaboration with German engineers produced a hybrid lead-carbon battery that charges 40% faster - perfect for fast-paced cities like Shanghai.

When Tradition Meets Tech

While maintaining 80% revenue from lead-acid batteries, Camel's lithium-ion division:

Secured 15% of China's e-bike battery market Developed cold-weather EV batteries (-30?C performance) Partnered with solar farms for grid-scale storage

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